

CodeNo: 781AA

**JAWAHARLAL NEHRU TECHNOLOGICAL UNIVERSITY HYDERABAD**  
**MBA I Semester Examinations, February/March - 2024**  
**MANAGEMENT AND ORGANIZATIONAL BEHAVIOR**

Time:3hours

Max.Marks:60

**Note:** This question paper contains two parts A and B. i) **Part- A** for 10 marks, ii) **Part - B** for 50 marks.

- Part-A is a compulsory question which consists of ten sub-questions from all units carrying equal marks.
- Part-B consists of **ten questions** (numbered from 2 to 11) **carrying 10 marks each**. Each of these questions is from each unit and may contain sub-questions. For each question there will be an “either” “or” choice, which means that there will be two questions from each unit and the student should answer either of the two questions.

**PART - A**

**(10 Marks)**

- |  |     |
|--|-----|
| 1.a) Write importance of Figure head Role.         | [1] |
| b) Write Management skills required for a manager. | [1] |
| c) Describe Mission and Vision.                    | [1] |
| d) Brief on Decision making styles.                | [1] |
| e) Describe MBO concept.                           | [1] |
| f) What is Controlling?                            | [1] |
| g) What is Perception?                             | [1] |
| h) Describe Politics and Power.                    | [1] |
| i) Write ERG means.                                | [1] |
| j) What is the Role of Self Esteem in motivation.  | [1] |

**PART - B**

**(50 Marks)**

- |   |       |
|---|-------|
| 2.a) Write the important aspects Scientific Management Theory F.W Taylor.                               |       |
| b) Examine the functions and kinds of manager in Indian firms.  | [5+5] |
| <b>OR</b>   |       |
| 3.a) Explain the Systems theory and contingency theory in Management.                                   |       |
| b) Describe the process of management with suitable examples.   | [5+5] |
| 4.a) What are the steps in Organizational planning Process?   |       |
| b) Brief on the types of organizational structures with examples.                                       | [5+5] |
| <b>OR</b>   |       |
| 5. What are the Decision making types and illustrate the decision making process with suitable example. | [10]  |
| 6.a) Distinguish between Mechanic and Organic Structures of organizations.                              |       |
| b) Describe the methods of controlling in modern era.   | [5+5] |
| <b>OR</b>   |       |
| 7.a) Explain the Controlling mechanism for benchmarking with the competitors in the business.           |       |
| b) Brief on benchmarking and balanced score card.   | [5+5] |

